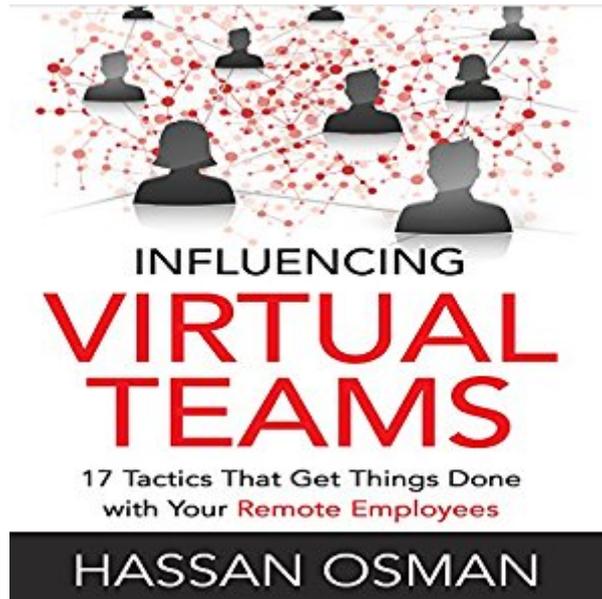


The book was found

# Influencing Virtual Teams: 17 Tactics That Get Things Done With Your Remote Employees



## Synopsis

Learn the psychological secrets of persuasion that influence your remote employees to do what you need them to do. Stop chasing down your employees to make sure that their work is being done. In *Influencing Virtual Teams*, you'll get step-by-step tactics that you can implement straightaway with your team to improve your team's engagement and commitment to doing their work. You'll learn:

- How a single word can increase compliance by 33 percent
- How to make someone reply back to your emails (using only the subject line)
- How to set deadlines so that they're met by your team
- What you need to do before, during, and after every meeting to increase adoption rates
- How to ensure 100 percent commitment from a team member in six easy steps
- Using just four questions, how to know what your remote employees are really thinking
- How to leave the perfect voice message
- The secret formula for establishing trust with your team
- And much, much more!

## Book Information

Audible Audio Edition

Listening Length: 1 hour and 1 minute

Program Type: Audiobook

Version: Unabridged

Publisher: Archangel Ink

Audible.com Release Date: February 25, 2016

Whispersync for Voice: Ready

Language: English

ASIN: B01C6CAQB2

Best Sellers Rank: #32 in Books > Business & Money > Human Resources > Outsourcing #67 in Books > Business & Money > Processes & Infrastructure > Office Automation #2937 in Books > Audible Audiobooks > Business & Investing

## Customer Reviews

I worked on projects where some members of the team were not local, so I am well familiar with the issues that arise working with people that are remote. The author provides no-nonsense suggestions on how to make teams with remote members work more effectively. The advice is not your generic "improve communication among your team" but rather very specific and concrete. The vast majority of the techniques are incredibly simple to implement, yet has been proven by case studies (the author includes references) to be effective. For example, giving a reason of why you are asking someone to do something increases compliance of carrying out the request by 33%

compared with a request which had no explanation. Many other techniques are just as simple. Writing down tasks and commitments increases the probability that the tasks will be done by the virtual team. Setting specific deadline (as opposed to "I need it in a couple of days") and assigning specific people to be responsible for the task (rather than assigning a group of people without a specific individual responsible for the outcome) also improves the timeliness of the task completion. Some of the tips are less obvious and struck me as the opposite to what I have seen at work. A team that is located in the same area has a chance to socialize in the hallways so they have a chance to interact in a non-work related conversations. This forms bonds and friendships between individuals. With a remote team it is the manager's job to create such environment, so the author suggests starting some meetings with some off-topic discussions and a bit of banter to build those social bonds which otherwise might not form. This is an easy to read book.

[Download to continue reading...](#)

Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees  
Virtual Assistant: 101- How to Effectively Outsource Tasks to Virtual Assistants to Maximize your Productivity (Outsourcing, Virtual Assistant)  
Remote Sensing of Aquatic Coastal Ecosystem Processes: Science and Management Applications (Remote Sensing and Digital Image Processing)  
Virtual Freedom: How to Work with Virtual Staff to Buy More Time, Become More Productive, and Build Your Dream Business  
Take a Leap of Faith And Start a Virtual Assistant Business: Your Guide to Establishing a Successful Business As a Virtual Assistant  
Virtual Assistant Assistant: The Ultimate Guide to Finding, Hiring, and Working with Virtual Assistants: Expanded and Updated for 2016  
Tame Your Gmail in 5 Easy Steps with David Allen's GTD: 5-Steps to Organize Your Mail, Improve Productivity and Get Things Done Using Gmail, Google Drive, Google Tasks and Google Calendar  
HBR's 10 Must Reads on Teams (with featured article 'The Discipline of Teams,' by Jon R. Katzenbach and Douglas K. Smith)  
How To Focus: Stop Procrastinating, Improve Your Concentration & Get Things Done - Easily!  
Time to Get Things Done: Beat Procrastination, Stop Being Lazy, Take Actions, and Master Your Life in 24 Hours (2nd Edition) (Organize Yourself, Organize ... Self Organization, To Do List Book 6)  
How To Beat Your Procrastination Forever: Top 10 Simple Secrets Successful People Use To Get Things Done (Success Mindsets)  
Getting Organized in the Google Era: How to Get Stuff out of Your Head, Find It When You Need It, and Get It Done Right  
NLP: Maximize Your Potential: Hypnosis, Mind Control, Human Behavior and Influencing People  
What's Best Next: How the Gospel Transforms the Way You Get Things Done  
Perl One-Liners: 130 Programs That Get Things Done  
Get Big Things Done: The Power of Connectional Intelligence  
Daily Routine Makeover: Guide To Focused Action,

Productivity Hacks, Stress-Free Performance - Get Things Done In Less Time 101 Things to Do Outside: Loads of fantastically fun reasons to get up, get out, and get active! The Like Switch: An Ex-FBI Agent's Guide to Influencing, Attracting, and Winning People Over Summary and Analysis | The Like Switch: An Ex-FBI Agent's Guide to Influencing, Attracting, and Winning People Over

[Dmca](#)